#### **About Cape Cod Foundation**

The Foundation was established in 1989 with a single \$10,000 scholarship fund. Today, we manage over 320 funds. Our assets now exceed \$100 million; since inception, we have distributed more than \$85 million back into the community. Over the past three decades, we have become deeply entrenched in the community and the nonprofit sector. We know where the needs and the challenges are. We also know how to build partnerships and leverage resources to meet them.

#### **I.T.WORKS! Onboards Cape Cod Foundation**

When we were brought on to handle managed IT Services for The Cape Cod Foundation, they were utilizing multiple vendors for tracking donations, reporting on fundraising efforts, and distributing those funds. One product was server based and the other was cloud based. The reason we were brought on was because the staff was "fixing" IT issues themselves in addition to their regular duties.

## How has I.T.WORKS! services helped The Cape Cod Foundation since Onboarding?

Prior to retaining I.T.WORKS!, we were continuously troubleshooting computer issues ourselves. We found it challenging to be productive because technology issues were happening daily. We were using multiple vendors for tracking donations, reporting on fundraising efforts, and distributing those funds. One product was server based and the other was cloud based. I.T.WORKS! would also work with one of the vendors directly to keep the problematic program up and running.

We decided that we needed a new solution to consolidate all functions. We reviewed 3 different products and I.T.WORKS! vetted each one, and went over the impact to the foundation of choosing each of the solutions. They also helped us formulate the right set of questions (beyond "how does it work?") so we knew ahead of time what our expectations should have been. This was a huge help, we knew what we wanted, but found it challenging to formulate it in a technical way. We found the solution that was best for our organizations needs and requirements. I.T.WORKS! made the cloud based product transition as smooth as possible, and since implementation, we have been able to focus on the work we do and not computer issues!





## Has this solution saved money and/or increased productivity?

Absolutely! Enlisting the services of I.T.WORKS! over 10 years ago was one of the best decisions we made as an organization. The entire I.T.WORKS! team is there for us with occasional IT issues, but more importantly, they help us project where we want to go and guide us in the selection of the best IT infrastructure to get us there.

We do not have to worry about IT issues any longer, we walk into work expecting it to work and counting on the fact that it does. We can consistently track, monitor, and distribute funding in a much more efficient way.

## What have you been most impressed with?

The I.T.WORKS! team is always willing to talk projects through with us. They help us determine the best paths for us to succeed. A few years ago, we did a major software conversion and I.T.WORKS! helped us make that transition as smooth as possible. More recently, we discussed options for a Board portal to share documents with our Board members. There have been so many instances where an idea is brought to someone on the team, and they help us to figure out the best solution.

# Is there anything else we should know?

They all are the BEST!

The most impressive by far is that when COVID hit, we were able to work remote immediately due to the proactive efforts of I.T.WORKS! They were prepared and ready for the worst, as they always are. It was stated on multiple occasions from the I.T.WORKS team that the most important thing during COVID was getting through COVID. It was wonderful to work with a reputable and caring company during something so unnerving.

Thank you to I.T.WORKS! and your dedication to always getting it right for The Cape Cod Foundation. We are continuously up and running and making a difference in our community, always ready for what is next on our horizon, knowing our technology will support us 100%.



